

Advancing Employment Solutions

A Quarterly Business Update

June 2017 Issue #9

UNLOCKING POTENTIAL AT NIAGARA'S CAREER FAIRS!



Niagara County's Annual Spring Career Fair was a tremendous success! 64 very satisfied businesses attended the March 29th event at the Four Points by Sheraton in Niagara Falls, NY and met with over 430 candidates! Within 2 to 3 weeks after the career fair, attending businesses reported they had already **interviewed over 57 candidates and hired 16!**



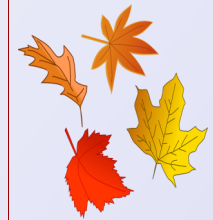
A **Lockport Job Fair** was held on May 10th, the first such Job Fair at the eastern end of Niagara County in almost 3 years. This event was extremely well received by businesses from all over WNY, with 59 attending the event to meet with over 240 job seekers. In the first few weeks after this Lockport event, businesses reported **more than 54 interviews and 14 hires!**



★ **Find your next STAR employee!!** ★

The Niagara County Fall Career Fair will be held on **September 27th** at the Four Points by Sheraton in Niagara Falls, NY!

Visit www.worksource1.com for more details and updates as this date approaches!



TIME IS RUNNING OUT!!



Have you applied for YOUR COMPANY'S portion of \$800+ Million in grant funds? Over \$800 Million is currently available from multiple New York State agencies across over 30 different programs through the **Consolidated Funding Application (CFA)**.

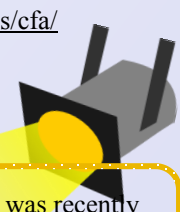
You have until July 28th to submit your application.

More information and the application can be found at <https://apps.cio.ny.gov/apps/cfa/>

Spotlight on Business – Congratulations to VanDeMark Chemical Inc.!

VanDeMark
 Phosgene Chemistry – Custom Chemicals

Congratulations to VanDeMark Chemical Inc. who was recently recognized as “Employer of the Year” by the Niagara County Workforce Development Group at Niagara USA Chamber’s Niagara Small Business Day 2017!



FREE Business Workshops!

The Small Business Development Center, Cornerstone Community FCU, and Lockport Main Street present: FREE Business Workshops at the Niagara Falls Culinary Institute –RM 234 on Wednesdays in July and August. Topics include; Social Media Basics, Business Organizational Forms, Recordkeeping, Financing Sources & Business Plan Development, and Developing a Marketing Plan.

The Niagara County Center for Economic Development along with several local Chambers and IDAs sponsors a series of FREE business workshops which outline resources and programs available to current or prospective Niagara County businesses. The workshops are held at various locations throughout October.

More information can be found at <http://www.worksource1.com/Business/BusinessResourcesandLinks.aspx>

Is Vocational/Skills Training the missing piece of the puzzle for you or one of your employees?

Niagara County Employment & Training is currently accepting Tuition assistance applications for Vocational/Skills training!



Individuals who qualify and are approved receive:

- Vocational/skills training at a NYS approved training institution
- Financial assistance for costs associated with the training (programs must be able to be completed in one year or less)
- Job placement assistance upon graduation

For additional information, visit our website at www.worksource1.com. Applications can also be picked up at both the Niagara Falls and Lockport One Stop Centers.

Professional Opportunity Developers (POD) Group - MEET FRANK

Frank is a Product Development Engineer with experience developing products from inception to completion. Frank is skilled at taking an idea and turning it into a finished product, and is familiar with all stages of the product development cycle.

Frank's experience encompasses sourcing raw materials, interacting with vendors, creating prototypes, costing, tooling / molds, project timelines, creating all specifications, BOM's and introducing the product into production, for the medical or retail market. Frank has worked with customers for acceptance of First Article and validation of product and process.

Frank has trained production personnel in the proper techniques for production in a manufacturing environment and has ensured sales projection goals met expectations. He is also trained in ISO 9001 as an Internal Auditor.

Frank is seeking his next opportunity as a Project Manager or Engineer developing the BOM's and routes into ERP systems.

>>> Are you interested in interviewing Frank? Call Bonnie (716-278-8213) or bonnie.rice@niagaracounty.com <<<



DID YOU KNOW?



On-the-Job Training reimbursement through Niagara County Employment & Training can equal as much as \$5,000 - \$10,000 per eligible new hire for your company? So far in 2017, WNY businesses have received over \$128,000 in Local and Trade Act OJT funds!

Don't leave your money on the table...ask Bonnie about OJT today!
(716) 278-8213 or bonnie.rice@niagaracounty.com



Niagara's WorkSourceOne
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